





## May 2016

United Way/Atlanta CareerRise, Atlanta Regional Commission, Clayton State University, and Mullins International Solutions have partnered again to bring a dynamic, educational brokerage course to the Atlanta trade community.

Mullins International Solutions is an international logistics compliance training and consulting firm, and we have developed a curriculum based upon consultation with importers, exporters, customs brokers, freight forwarders, and distribution firms that will encompass the "ABCs of Customs Brokerage". This program is being offered in partnership with Clayton State University's Continuing Education Department and the 72-hour program will culminate in a comprehensive exam and will include post-employment coaching for those unemployed.

The metro Atlanta region is a top logistics hub. The growth in international business through the airport and Port of Savannah is creating a shortage of workers who are skilled in navigating the intricacies of the customs regulations. These careers are in demand, accessible and lead to good-paying positions.

Atlanta CareerRise, a workforce funders collaborative managed by the United Way of Greater Atlanta that organizes partnerships with employers in high growth industries to fill jobs, close the skills gaps, and advance employees. This year Atlanta CareerRise and Atlanta Regional Commission will be offering funding for qualified employers and employees.

## Our dates are set as follows:

This year we are offering different levels of funding.

Option 1 – employer funds 100% of the tuition

Option 2 – ACR or ARC fund 100% of the tuition

Option 3 – ACR or ARC fund 50% of the tuition

(please see back page for complete funding details)

Please utilize this chart to determine the best option for your company.	Tuition Cost Per Student (Employer		
Below you will find items required for program participation – items on the left		sponsibili	
represent various requirements depending on the level of funding that is selected.	Option	Option	Option
Option 1, for example, only has 2 requirements.	1	2	3
	\$2360	\$1180	\$0
Signed Letter of Commitment	✓	✓	✓
Provide Employee Data for All Students* to Atlanta CareerRise	✓	✓	✓
*Requirement includes data for ALL selected students/employees, regardless of			
tuition source.			
Participate in LWP Employers Council		✓	$\checkmark$
Provide feedback on your experience such as changes in hiring practices as a result of			
the program, the performance of employees post-training, and more in order to help			
improve workforce supports for employers.			
Requirement includes attendance of at least 2 Logistics Workforce Partnership			
meetings per year (1-2 hours each) OR completion of at least 2 employer-focused			
surveys (not to be confused with employee data captured via post-training			
assessments).			
Pay Students Normal Wage During Training		✓	✓
Pay employees their normal wage for time spent in training during their regular work			
hours. The training consists of 9 full day sessions, 6 of which are conducted during			
work week business hours. Employees will donate their time during the 3 weekend			
sessions.			
Interview Logistics Partnership Graduates		✓	✓
Interview unemployed graduates of Atlanta CareerRise-affiliated logistics and supply			
chain training programs as appropriate for business staffing.			
Implement Advancement Option		✓	✓
Implement an advancement option for incumbent employees receiving training.			
Advancement options for incumbents include the provision of: 1.) A raise and/or; 2.)			
A promotion and/or; 3.) Increased benefits and/or; 4.) Continued educational			
financing. Additional advancement options not listed may be considered for review.			
Develop Customized Training Plan			✓
Complete Incumbent Worker Training Application			✓
Complete an Incumbent Worker Training Application which shows that:			
1. Business has operated in current location for at least 1 year and			
2. Selected trainees have been employed full-time for at least 6 months and			
3. Training is needed for expansion, remaining competitive, or to retain current			
employees.			
Raise Students' Wage Rate to 12.70/hour			✓
Commit to raising selected employees' wage rate(s) to \$12.70 per hour by the end of			
training.			

If you have any questions, or for more information please feel free to contact me.

Thank you!
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